

# 12 Things Anyone Can Master to Become a Better Roper

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This is Chelsea Shaffer, and this is season four of the score. You all have listened to this podcast, three quarters of a million times, and we are here in season four to bring you even more of what you love.

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they'll be reading 12 things. Anyone can master to become a better Roper with Patrick Smith written with Chelsea Shaffer. This performance tip was written in June of 2019. So it might be a little outdated, but it still counts. Excellence is a choice. Every single. Trevor Brazil. And I started driven services six years ago.

I've been the CEO involved in the business every day. For this entire time. I expressed my thoughts and feelings about excellent about how our team needs to conduct themselves every day for the business to succeed. But in early April, we had an engine blow up on a truck. I found a mechanic in Weatherford, so I hauled it there and drove it.

Never looking inside by the end of the week, the garage called me to come pick up the truck. When I got in it, I was devastated. I was so embarrassed instead of the truck was a complete disaster. And they told me it had blown up because we had been running it without an air filter. I made a decision right then and there that I was done talking about excellence.

I was going to show everybody exactly what I mean by doing something that would stick Monday morning. I got to our shop in Midland and I just started cleaning. I started stripping everything out. I was underneath shelves with a broom and dustpan working from first thing in the morning until 10, the first night, 11, the second night at midnight, the third night.

And that time I had five different employees walk into the shop and disbelief. And one in particular who told me he was going to quit his job, but he was so inspired by what he saw. He wanted to be a part. I'm working every day on showing our team that excellent is not excellence is not a word. It's a culture.

And it's a lifestyle these days. I think about excellence in my business, family and team roping this way. There are parts of life that are in our control and parts. We can't do anything about, but striving for excellence is everything we can control can have a direct impact on every part of our lives.

Are the 12 things that anyone can master to become a better Roper. Number one, attitude. Your attitude is always in your control. No matter how hard it might feel. Number two, planning life doesn't go as planned, but that doesn't mean you don't have to plan at all times. I like to take five minutes every morning to make a plan for what I want to accomplish every day and how I'm going to accomplish it.

Three punctuate. Nothing drives me crazy, like being late. I can't stand making people wait on me. People who are late feel like their time is more important than anyone else's, that's something I take to heart. It trickles down to so many other parts of life. Number four, faith, your integrity and your beliefs can be controlled by taking the time to remind yourself of what you're really here for.

And what's really important. Keep the big picture mentality and don't get caught up in material. When you look back later in life, the smaller things were the bigger things. The time with your children, your friends, helping others I'm as guilty as anyone, but it's important that we all strive to get better at that number five fitness for you and your horses.

I'm getting older and starting to feel things I used to not feel. I know it's an everyday battle. The harder I fight that the longer. Same for your horses. If you keep them fit, fed healthy and in shape, the longer they'll perform discipline. Choose the pain of discipline or choose the pain of dealing with the undisciplined later.

You don't get out of it pain for either way. If you don't take care of your truck because it's a pain to stop and change the air filter, don't worry. It will be a bigger pain later. That applies to everything in life that applies to your relationships, your spouse, your children, your friends, your work ethic, your horses, your practice sessions, you name it.

Number seven appearance. I am not a Facebook or Instagram guy, and I'm not about showing off at all. When I started roping, I wore the same kind of pants in the same Walmart, white tees, every single day. It made no sense to have nice shirts nor could I afford. But with everything I've gone through in life, I really come to appreciate the details.

You start with the small things and it trickles into the larger things. If you see a sponsored a roping and you're an oppressed shirt with his logo on it, starched jeans and cowboy hat, he's a lot more likely to hand you some fuel money than if you're a wrinkled t-shirt and a ball cap. Number eight sportsmanship.

There's a hole. There's a lot of people out there who believe your legacy is built on static. I don't believe that's the case I wrote with Trevor for 10 years. He's the greatest statistically of all time, but that's not what people who know him will tell you about him will say he enjoyed it. Tell you about his sense of humor, how he took time for the small things outside of rodeo, how we help people.

Number nine teachability. You never have it figured out no matter how well it's going or how much you're winning, no matter how great it is. There will be times when you need foundation. And that comes from good sound information. My Christian values mean so much to me, and I love to surround myself with men who are mentors to me in their seventies to sit and listen to.

If you surround yourself with wisdom and keep your mouth shut, that's priceless. I'm drawn to wisdom. I pray for it all the time. Number 10 balance. Try to run a business, be a good dad, be a good husband and compete with the best in the world has been so challenging for me in the last six years. It's impossible not to drop the ball.

Staying balanced means not dropping the ball too many times in a row in the same area. When I'm trying to do what I'm trying to do, I have to focus on it. Be it at work or at home or in the arena. Number 11, competition, iron sharpens, iron. Lately. One of the best thing that's happened to me is junior navigator coming over to rope.

We trade off heading and healing for one another. I see so many things that he does. I should be working on that I need to do better. And he says the same when he's heading for me, you can't be the best on around if I'm the only healer in the practice spent, I don't have anyone pushing me to be. 12 communication.

Communication is a shortcut that will save you so much time. Just telling someone the truth openly is critical to any relationship that's true in business roping partnerships or steals, friends and family, the higher level component of communication. The better it makes for everybody.

Okay.